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# 烟台北方安德利果汁股份有限公司 Yantai North Andre Juice Co., Ltd.\*

(a joint stock limited company incorporated in the People's Republic of China)

(Stock code: 02218)

### 2024 THIRD QUARTERLY REPORT

This announcement is made pursuant to Rule 13.09(2) and Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong).

The following is the 2024 third quarterly report of Yantai North Andre Juice Co., Ltd.\* (the "Company", together with its subsidiaries, the "Group") for the nine months ended 30 September 2024. The financial report contained therein is prepared in accordance with the PRC Accounting Standards for Business Enterprises and has not been reviewed or audited by the independent auditor of the Company.

By order of the Board

Yantai North Andre Juice Co., Ltd.\*

Wang An

Chairman

Yantai, the PRC, 30 October 2024

As at the date hereof, the Board comprises:

Mr. Wang An (Executive Director)

Mr. Wang Kun (Executive Director)

Ms. Wang Meng (Executive Director)

Mr. Wang Yan Hui (Executive Director)

Mr. Liu Tsung-Yi (Non-executive Director)

Mr. Zhang Wei (Non-executive Director)

Mr. Gong Fan (Independent non-executive Director)

Ms. Wang Yan (Independent non-executive Director)

Mr. Li Yao (Independent non-executive Director)

<sup>\*</sup> For identification purpose only

#### 1. IMPORTANT NOTICE

- 1.1 The board of directors (the "**Board**") and the supervisory committee of the Company and its directors, supervisors and senior management warrant that the 2024 third quarterly report of the Group does not contain any false information, misleading statements or material omission and severally and jointly accept legal responsibility for the truthfulness, accuracy and completeness of the contents contained herein.
- 1.2 All directors of the Company attended the Board meeting to review the 2024 third quarterly report of the Group.
- 1.3 The person in charge of the Company, the person in charge of the accounting affairs, and the director of the accounting department (accounting head) duly declare that they warrant the truthfulness, accuracy and completeness of the financial statements contained in the 2024 third quarterly report of the Group.
- 1.4 The 2024 third quarterly report of the Group has not been audited.
- 1.5 Unless otherwise stated, "**Reporting Period**" refers to the three months period from 1 July 2024 to 30 September 2024.

### 2. MAJOR FINANCIAL INFORMATION OF THE GROUP

# 2.1 Major financial information and financial indicators

Unit: Yuan Currency: RMB

| Items   | Reporting Period<br>(Jul-Sep 2024) | Period-on-period<br>Change (%) | Beginning of<br>Year to the End of<br>Reporting Period<br>(Jan-Sep 2024) | Period-on-period<br>Change (%) for<br>Beginning of the<br>Year to the End of<br>Reporting Period |
|---|------------------------------------|--------------------------------|--|--|
| Operating income  | 392,735,278.30                     | 129.66                         | 1,024,913,635.73   | 53.28  |
| Net profit attributable to shareholders of the listed company       | 64,001,578.69                      | 26.17                          | 197,834,934.27   | (7.68)   |
| Net profit attributable to shareholders of the listed company after |                                    |                                |  |  |
| deducting non-recurring items                                       | 60,552,725.92                      | 16.15                          | 200,169,060.48   | 3.17   |
| Net cash flow generated from operating                              |                                    |                                |  |  |
| activities  | N/A                                | N/A                            | 270,269,412.60   | (32.15)  |
| Basic earnings per share (RMB/share)                                | 0.18                               | 28.87                          | 0.57   | (5.34)   |
| Diluted earnings per share (RMB/share)                              | 0.18                               | 28.87                          | 0.57   | (5.34)   |
| Weighted average return on assets (%)                               | 2.47                               | 0.46                           | 7.63   | (1.02)   |

|   | As at 30 September | As at 31 December |            |
|---|--------------------|-------------------|------------|
| Items   | 2024               | 2023              | Change (%) |
| Total assets  | 2,747,923,024.27   | 2,610,342,331.37  | 5.27       |
| Net assets attributable to shareholders of the listed |                    |                   |            |
| company   | 2,611,931,775.47   | 2,529,621,676.13  | 3.25       |

# 2.2 Extraordinary gain or loss items and amounts

Unit: Yuan Currency: RMB

| Items   | Reporting Period<br>(Jul-Sep 2024) | Beginning of Year<br>to the End of<br>Reporting Period<br>(Jan-Sep 2024) |
|---|------------------------------------|--|
| Gains or losses on disposal of non-current assets, including the  | (4.017.01)                         | (266, 126, 50)   |
| write-off of the asset impairment provision   | (4,017.01)                         | (366,126.59)   |
| Government grant recognised in profit or loss other than those closely related to the Company's normal operations, granted  |                                    |  |
| under the national policies and according to certain standards, and had continuous influence on the Company's profit or loss  | -                                  | 579,000.00   |
| Profit and loss of fair value changes arising from financial assets and financial liabilities held by non-financial enterprises, and profit or loss from disposal of financial assets and financial |                                    |  |
| liabilities other than the effective hedging business related to the  |                                    |  |
| Company's normal business operations  | 4,602,996.31                       | (3,346,155.94)   |
| Other non-operating income and expenses other than the above  | _                                  | 1,743.70   |
| Less: Income tax impact   | 1,150,126.53                       | (797,412.62)   |
| Total   | 3,448,852.77                       | (2,334,126.21)   |

# 2.3 Reasons for changes in major accounting data and financial indicators

| Item   | Change (%) | Major reasons                             |
|--|------------|---|
| Operating income – this Reporting Period             | 129.66     | mainly due to the substantial increase in |
|  |            | sales volume in the Reporting Period      |
| Operating income – beginning of year to the end of   | 53.28      | mainly due to the substantial increase in |
| the Reporting Period                                 |            | sales volume in the Reporting Period      |
| Net cash flow generated from operating activities –  | (32.15)    | mainly due to the increase in production  |
| beginning of year to the end of the Reporting Period |            | volume in the Reporting Period            |

### 3. INFORMATION OF SHAREHOLDERS

# Table of the Total Number of Ordinary Shareholders, Preferred Shareholders with Voting Rights Restored and Top ten Shareholders

Unit: Share

| Total number of ordinary   | 8,264  | Total number of preferred            | _ |  |
|----------------------------|--|--------------------------------------|---|--|
| shareholders at the end of | (of which 8,245 are holders of A shares and 19 are | shareholders whose voting rights     |   |  |
| the Reporting Period       | holders of H shares)                               | have been restored at the end of the |   |  |
|                            | ,  | Reporting Period (if any)            |   |  |

| Shareholding Status of the Top Ten Shareholders<br>(excluding the shares lent under refinancing business) |  |             |            |   |         |                      |
|---|--|-------------|------------|---|---------|----------------------|
|   |  | Number of   | Percentage | Number<br>of shares<br>with selling<br>restrictions | loc     | pledged or<br>ked up |
| Name of shareholders  | Capacity                                     | shares held | (%)        | held  | Status  | Quantity             |
| HKSCC Nominees Limited (Note)   | Overseas legal entity                        | 78,936,709  | 22.62      | _   | Unknown | -                    |
| Donghua Fruit Industry Co., Ltd.  | Overseas legal entity                        | 65,779,459  | 18.85      | -   | Nil     | _                    |
| Shandong Andre Group Co., Ltd.  | Domestic non-<br>state owned<br>legal entity | 50,652,682  | 14.51      | -   | Nil     | _                    |
| China Pingan Investment Holdings<br>Limited   | Overseas legal entity                        | 46,351,961  | 13.28      | _   | Nil     | _                    |
| Chengdu President Enterprise Food<br>Co., Ltd.  | Domestic non-<br>state owned<br>legal entity | 42,418,360  | 12.15      | -   | Nil     | _                    |
| Guangzhou President Enterprises Co.,<br>Ltd.  | Domestic non-<br>state owned<br>legal entity | 21,327,680  | 6.11       | -   | Nil     | _                    |
| Yantai Xing'an Investment Center (limited partnership)  | Domestic non-<br>state owned<br>legal entity | 17,500,000  | 5.01       | -   | Nil     | _                    |
| Yantai Lin'an Trading Co., Ltd.   | Domestic non-<br>state owned<br>legal entity | 4,005,858   | 1.15       | -   | Nil     | _                    |
| Liu Chang Yu  | Domestic natural person                      | 1,753,584   | 0.50       | _   | Nil     | _                    |
| Sun Li Jun  | Domestic natural person                      | 494,600     | 0.14       | _   | Nil     | _                    |

# Table of the Total Number of Ordinary Shareholders, Preferred Shareholders with Voting Rights Restored and Top ten Shareholders (continued)

| The Shareholding Status of the Top Ten Shareholders Not Subject to Selling Restrictions (excluding the shares lent under refinancing business)              |   |   |                |  |
|---|---|---|----------------|--|
| Name of the shareholders  | Number of circulating<br>shares (without selling<br>restrictions) held  | Type and number of sl   | nares Quantity |  |
| HKSCC Nominees Limited  | 78,936,709  |   | 78,358,089     |  |
| TRISCE Tronninces Emilied   | 70,730,707  | RMB ordinary shares   | 578,620        |  |
| Donghua Fruit Industry Co., Ltd.  | 65,779,459  | ·   | 65,779,459     |  |
| Shandong Andre Group Co., Ltd.  |   | RMB ordinary shares   | 50,652,682     |  |
| China Pingan Investment Holdings Limited  |   | RMB ordinary shares   | 46,351,961     |  |
| Chengdu President Enterprise Food Co., Ltd.   | i e   | RMB ordinary shares   | 42,418,360     |  |
| Guangzhou President Enterprises Co., Ltd.   |   | RMB ordinary shares   | 21,327,680     |  |
| Yantai Xing'an Investment Center (limited partnership)  | 17,500,000  | RMB ordinary shares   | 17,500,000     |  |
| Yantai Lin'an Trading Co., Ltd.   | 4,005,858   | RMB ordinary shares   | 4,005,858      |  |
| Liu Chang Yu  | 1,753,584   | RMB ordinary shares   | 1,753,584      |  |
| Sun Li Jun  | 494,600   | RMB ordinary shares   | 494,600        |  |
| Description of the related relationship or concerted action of the above shareholders   | Among the above shareholders, Donghua Fruit Industry Co., Ltd., Shandong Andre Group Co., Ltd., China Pingan Investment Holdings Limited and Hongan International Investment Company Limited, an H Share shareholder, are parties acting in concert under the same control of Wang An and Wang Meng (the actual controllers of the Company and the controlling shareholders of the Company). Uni-President Enterprises (China) Investment Co., Ltd. is the controlling shareholder of each of Chengdu Uni-President Enterprise Food Co., Ltd. and Guangzhou President Enterprises Co., Ltd.; and Yantai Lin'an Trading Co., Ltd. has unconditionally delegated the exercise of the voting right of the Company's shares to Shandong Andre Group Co., Ltd Saved as stated above, the Company is not aware of whether there is any related relationship among other shareholders, or whether other shareholders fall within the meaning of the parties acting in concert. |   |                |  |
| Participation of the top ten shareholders and the top<br>ten shareholders not subject to selling restrictions<br>in margin trading and refinancing (if any) | Mr. Liu Chang Yu, a share account.  | Mr. Liu Chang Yu, a shareholder, held 1,753,584 A shares through his credit |                |  |

*Note:* The total 78,936,709 shares held on behalf by HKSCC Nominees Limited includes 78,358,089 H shares and 578,620 A shares.

# 4. QUARTERLY FINANCIAL STATEMENTS

#### **Consolidated Balance Sheet**

As at 30 September 2024

Prepared by: Yantai North Andre Juice Co., Ltd.\*

Unit: Yuan Currency: RMB Type of audit: Unaudited

| Items                              | 30 September 2024 | 31 December 2023 |
|------------------------------------|-------------------|------------------|
| Current assets:                    |                   |                  |
| Cash and bank balances             | 693,970,836.31    | 544,174,213.28   |
| Financial assets held for trading  | 48,934,000.00     | 146,474,548.64   |
| Bills receivable                   | 9,714,705.00      | 7,347,725.00     |
| Accounts receivable                | 327,786,235.43    | 134,443,005.81   |
| Prepayments                        | 16,914,360.69     | 1,744,293.67     |
| Other receivables                  | 1,157,746.40      | 999,749.54       |
| Including: Interest receivable     | _                 | _                |
| Dividend receivable                | _                 | _                |
| Inventories                        | 676,596,694.23    | 900,933,178.00   |
| Other current assets               | 44,737,577.14     | 15,373,766.54    |
| Total current assets               | 1,819,812,155.20  | 1,751,490,480.48 |
| Non-current assets:                |                   |                  |
| Other non-current financial assets | 566,000.00        | 566,000.00       |
| Fixed assets                       | 770,886,851.08    | 757,884,823.49   |
| Construction in progress           | 14,342,452.02     | 1,384,429.43     |
| Intangible assets                  | 101,862,225.97    | 92,502,581.54    |
| Research and Development           | 1,334,308.07      | _                |
| Goodwill                           | 5,586,976.43      | 5,586,976.43     |
| Other non-current assets           | 33,532,055.50     | 927,040.00       |
| Total non-current assets           | 928,110,869.07    | 858,851,850.89   |
| Total assets                       | 2,747,923,024.27  | 2,610,342,331.37 |

<sup>\*</sup> For identification purpose only

# **Consolidated Balance Sheet (continued)**

As at 30 September 2024

| Items                                     | 30 September 2024 | 31 December 2023 |
|---|-------------------|------------------|
| Current liabilities:                      |                   |                  |
| Accounts payable                          | 80,404,337.07     | 46,035,722.99    |
| Contract liabilities                      | 13,611,139.23     | 2,684,114.99     |
| Employee benefits payable                 | 15,228,410.14     | 19,875,915.76    |
| Taxes payable                             | 18,815,657.70     | 6,174,256.07     |
| Other payables                            | 2,697,367.81      | 2,035,247.71     |
| Including: Interest payable               | _                 | _                |
| Dividend payable                          | _                 | _                |
| Other current liabilities                 | 338,302.78        | 184,880.15       |
| Total current liabilities                 | 131,095,214.73    | 76,990,137.67    |
| Non-current liabilities:                  |                   |                  |
| Long-term payables                        | 1,711,139.50      | 1,692,623.00     |
| Deferred income                           | 3,184,894.57      | 2,037,894.57     |
| Total non-current liabilities             | 4,896,034.07      | 3,730,517.57     |
| Total liabilities                         | 135,991,248.80    | 80,720,655.24    |
| Shareholders' equity:                     |                   |                  |
| Share capital                             | 349,000,000.00    | 349,000,000.00   |
| Less: treasury shares                     | 38,744,834.93     | _                |
| Surplus reserves                          | 109,950,353.75    | 109,950,353.75   |
| Retained earnings                         | 2,191,726,256.65  | 2,070,671,322.38 |
| Total equity attributable to shareholders |                   |                  |
| of the Company                            | 2,611,931,775.47  | 2,529,621,676.13 |
| Minority Interests                        | _                 | _                |
| Total shareholders' equity                | 2,611,931,775.47  | 2,529,621,676.13 |
| Total liabilities and equity              | 2,747,923,024.27  | 2,610,342,331.37 |

Legal Representative: Wang An Chief Financial Officer: Wang Yan Hui Director of the Accounting Department: Li Lei

### **Consolidated Income Statement**

January to September 2024

Prepared by: Yantai North Andre Juice Co., Ltd.\*

Unit: Yuan Currency: RMB Type of audit: Unaudited

|     |  | First three      | First three    |
|-----|--|------------------|----------------|
|     |  | quarters         | quarters       |
| Ite | ns   | Jan-Sep 2024     | Jan-Sep 2023   |
| I.  | Total Operating income                     | 1,024,913,635.73 | 668,654,575.33 |
|     | Including: Operating income                | 1,024,913,635.73 | 668,654,575.33 |
| II. | Total operating costs                      | 806,932,062.01   | 480,706,529.07 |
|     | Including: Operating costs                 | 763,260,192.54   | 446,153,501.60 |
|     | Taxes and surcharges                       | 8,879,504.26     | 9,846,821.40   |
|     | Selling and distribution expenses          | 3,515,924.88     | 2,442,674.87   |
|     | General and administrative expenses        | 27,416,772.14    | 27,331,159.26  |
|     | Research and development expenses          | 6,693,387.16     | 8,502,695.26   |
|     | Financial expenses                         | -2,833,718.97    | -13,570,323.32 |
|     | Including: Interest expenses               | 18,516.50        | 1,160,292.14   |
|     | Interest income                            | 3,644,171.41     | 8,230,499.14   |
|     | Add: Other income                          | 593,698.27       | 2,555,556.64   |
|     | Investment income ("-" indicating loss)    | 7,639,053.26     | 51,080,947.20  |
|     | Profits arising from changes in fair value |                  |                |
|     | ("-" indicating loss)                      | -10,985,209.20   | -29,668,172.77 |
|     | Credit losses ("-" indicating loss)        | -16,652,438.79   | 9,721,643.87   |
|     | Asset impairment losses ("-"               |                  |                |
|     | indicating loss)                           | -192,524.53      | 110,858.62     |
|     | Gains/losses from asset disposals ("-"     |                  |                |
|     | indicating loss)                           | -357,297.87      | -331.46        |

<sup>\*</sup> For identification purpose only

# **Consolidated Income Statement (continued)**

January to September 2024

|  | First three    | First three    |
|--|----------------|----------------|
|  | quarters       | quarters       |
| Items  | Jan-Sep 2024   | Jan-Sep 2023   |
| III. Operating profit ("-" indicating loss)      | 198,026,854.86 | 221,748,548.36 |
| Add: Non-operating income                        | 1,743.70       | 1,320.45       |
| Less: Non-operating expenses                     | 8,828.72       | 34,771.22      |
| IV. Profit before taxation ("-" indicating loss) | 198,019,769.84 | 221,715,097.59 |
| Less: Income tax expenses                        | 184,835.57     | 7,420,638.57   |
| V. Net profit ("-" indicating loss)              | 197,834,934.27 | 214,294,459.02 |
| (i) Classified by continuity of operation        |                |                |
| 1. Net profit from continuing operation          | 197,834,934.27 | 214,294,459.02 |
| 2. Net profit from discontinued operation        | _              | _              |
| (ii) Classified by ownership of the equity       |                |                |
| 1. Attributable to shareholders of the           |                |                |
| Company  | 197,834,934.27 | 214,294,459.02 |
| 2. Attributable to non-controlling interests     | _              | _              |
| VI. Net other comprehensive income after tax     | _              | _              |
| VII. Total comprehensive income                  | 197,834,934.27 | 214,294,459.02 |
| (i) Attributable to shareholders of the Company  | 197,834,934.27 | 214,294,459.02 |
| (ii) Attributable to non-controlling interests   | _              | _              |
| VIII. Earnings per share                         |                |                |
| (i) Basic earnings per share (yuan/share)        | 0.57           | 0.60           |
| (ii) Diluted earnings per share (yuan/share)     | 0.57           | 0.60           |

Legal Representative: Wang An Chief Financial Officer: Wang Yan Hui Director of the Accounting Department: Li Lei

### **Consolidated Statement of Cash Flow**

January to September 2024

Prepared by: Yantai North Andre Juice Co., Ltd.\*

Unit: Yuan Currency: RMB Type of audit: Unaudited

|      |   | First three      | First three      |
|------|---|------------------|------------------|
|      |   | quarters         | quarters         |
| Itei | ns  | Jan-Sep 2024     | Jan-Sep 2023     |
| I.   | Cash flows generated from operating activities:   |                  |                  |
|      | Proceeds from sale of goods and rendering of  |                  |                  |
|      | services  | 925,868,825.57   | 862,935,182.48   |
|      | Refund of taxes and levies  | 51,838,838.96    | 39,871,627.97    |
|      | Cash received relating to other operating activities  | 10,793,517.18    | 16,977,568.60    |
|      | Sub-total of cash inflows from operating  |                  |                  |
|      | activities  | 988,501,181.71   | 919,784,379.05   |
|      | Cash paid for goods and services  | 603,033,925.23   | 406,958,063.74   |
|      | Cash paid to and on behalf of employees   | 60,628,460.94    | 51,373,186.71    |
|      | Payments of taxes and surcharges  | 39,827,606.74    | 47,377,887.17    |
|      | Cash paid relating to other operating activities  | 14,741,776.20    | 15,714,501.86    |
|      | Sub-total of cash outflows from operating activities  | 718,231,769.11   | 521,423,639.48   |
|      | Net cash flows from operating activities  | 270,269,412.60   | 398,360,739.57   |
| II.  | Cash flows from investing activities:   |                  |                  |
|      | Cash received from disposal of investments  | 2,700,650,548.64 | 4,297,277,034.83 |
|      | Cash received from returns on investments   | 7,639,053.26     | 51,531,307.04    |
|      | Net cash received from disposal of fixed assets, intangible assets and other long-term assets | 4,147,072.04     | _                |
|      | Net cash received from disposal of subsidiaries and other business units                      | -                | 26,650,000.00    |
|      | Cash received relating to other investing activities  | _                | 103,778,825.99   |
|      | Sub-total of cash inflows from investing activities   | 2,712,436,673.94 | 4,479,237,167.86 |
|      | Cash paid to acquire fixed assets, intangible assets and other long-term assets               | 106,289,684.94   | 48,422,422.39    |
|      | Cash paid to acquire investments  | 2,614,095,209.20 | 4,625,758,837.27 |
|      | Net cash paid for acquisition of subsidiaries and other business units                        |                  | 59,906,390.20    |
|      | Sub-total of cash outflows from investing activities  | 2,720,384,894.14 | 4,734,087,649.86 |
|      | Net cash flows from investing activities  | -7,948,220.20    | -254,850,482.00  |

<sup>\*</sup> For identification purpose only

# **Consolidated Statement of Cash Flow (continued)**

January to September 2024

|   | First three     | First three     |
|---|-----------------|-----------------|
|   | quarters        | quarters        |
| Items   | Jan-Sep 2024    | Jan-Sep 2023    |
| III. Cash flows from financing activities:      |                 |                 |
| Cash received from borrowings                   | _               | 30,000,000.00   |
| Sub-total of cash inflows from financing        |                 |                 |
| activities                                      | _               | 30,000,000.00   |
| Repayment of debts                              | _               | 130,000,000.00  |
| Payments for dividends, profits or interest     | 76,780,000.00   | 36,906,620.91   |
| Payments for other financing activities         | 38,744,834.93   | 23,740,427.19   |
| Sub-total of cash outflows from financing       |                 |                 |
| activities                                      | 115,524,834.93  | 190,647,048.10  |
| Net cash flows from financing activities        | -115,524,834.93 | -160,647,048.10 |
| IV. Effect of foreign currency exchange rate    |                 |                 |
| changes on cash and cash equivalents            | 900,265.56      | 1,318,969.72    |
| V. Net increase in cash and cash equivalents    | 147,696,623.03  | -15,817,820.81  |
| Add: Cash and cash equivalents at the beginning |                 |                 |
| of the period                                   | 544,174,213.28  | 224,342,437.81  |
| VI. Cash and cash equivalents at the end of the |                 |                 |
| period  | 691,870,836.31  | 208,524,617.00  |

Legal Representative: Wang An Chief Financial Officer: Wang Yan Hui Director of the Accounting Department: Li Lei